LEAGUE TABLES

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LOANS UP AGAIN – BONDS DOWN


The global project finance market continued to perform strongly once again. In 2015, volumes reached US$93.3bn, just a shade above the 2014 figure of US$92.8bn. Volumes in the US dropped slightly, by 6% from US$60.1bn to US$56.5bn, but this still belied very strong market activity.

The power market was the mainstay of the market but earlier in the year there were some legacy mega LNG financings that greatly boosted the numbers. Canada recorded a US$8.9bn figure, again similar to the US$9.3bn from 2014. This left Latin America at US$27.9bn, up 18.7% from US$23.5bn in 2014, with Brazil and Mexico taking US$17.3bn.

Looking into 2016, it is difficult to see these numbers being sustained. Gas-fired power plant and renewables deals will continue but the mega oil and gas deals will be difficult to transact. In Latin America, it will be a similar story. PPPs, however, across the Americas are becoming more popular.

Activity in the Asia-Pacific loan market was up slightly, by 6.4% from US$71.7bn to US$76.3bn in 2015. One deal boosted the volumes – the refinancing of the Taiwanese high-speed rail project – by US$12bn. The deal flow was more evenly spread across the region. Australia was still dominant at US$25.6bn but its market dropped by 32.7% from US$37.9bn in 2014. There were no big LNG or mining deals in 2015 but right at the end of the year the total was boosted by the Transgrid project.

India rose by 50.9% to US$16.7bn on the back of a healthy pipeline of refinancings that has been encouraged by the government under the 525 programme. The big three markets in 2015 – Australia, India and Taiwan – therefore still made up US$54bn of the overall total. The other big deal of the year was the US$4.4bn Oyu Tolgoi scheme in Mongolia, which finally got done. Both Singapore and the Philippines showed better deal flow in 2015.

The Europe, Middle East & Africa (EMEA) market was up 13.8% from US$95bn in 2014 to US$108.2bn last year. Some large infracon M&A deals in Europe played an important role, such as Fortum Sweden and Tank & Rast. Nigeria and Azerbaijan were both up notably on the previous year and Turkey remained strong in terms of deal volumes. However, there were few other themes in the region apart from the fact that deal volumes for new schemes still seemed flat in both Europe and the Gulf.

Activity in the global project bond market dropped back 30% in 2015 from US$50.3bn to US$35.3bn. The size of the drop is perhaps a surprise but the fact that it fell is not. The commercial banks became a lot more aggressive in 2015 in response to the perceived threat of the bond market and the institutional investors. And in the latter part of the year the global bond market reacted to tightening credit conditions and pricing went up.

The bond markets always react quicker than the loan market to credit changes and it will be interesting to see where loan pricing goes this year. It is already up in some markets. The bond and institutional market is now well established in project finance but it found the competition hard to match in 2015. The US was again the leading bond market with US$10.8bn of issuance.

Activity in the multilateral arena was similar in the emerging markets but well down in the developed world. Multilaterals still play a key role in emerging markets but their activities in the developed world depend on whether any mega deals are in play and on competition from other debt sources, which as we have seen is currently hot. Emerging market activity was up 5.8%, with the Oyu Tolgoi deal in Mongolia leading the way. In the developed world it slumped from US$22.1bn in 2014 to US$8bn in 2015.

In the global advisory section, the number of global advisory mandates won fell again – this time from 390 to 354 – as the long of long-term advisories dropped and the PPP markets in areas such as Europe continued to be slack. However, the number of advisers reflected in the advisories closed table shot up from 29 to 50.

Japanese banks once again led the way in the loan tables. The big three saw their market share drop slightly in 2015 from 15% to 13.5% but they were still very active in a growing market. The big three French banks, which were noticeably competitive in 2015, all made it into the Loan Top 10. Their combined market share was 7.8%.

HSBC topped the Global bonds lead arranging list from RBC, Citigroup, Morgan Stanley and Credit Agricole. Societe Generale topped the Global advisories table on the back of its mega deals in...
Methodology

2015 TABLES The rules

The league tables are compiled from submissions sent in from commercial banks and financial advisers. Only transactions that are limited or non-recourse are included in the tables. The submissions are checked by Project Finance International (PFI) and Thomson Reuters staff globally. The tables are presented in a regional form and then global tables are calculated from the regional figures.

On the loans side, only lead-arranging mandates are credited in the tables. League table credit is awarded on a pro rata basis. If one bank lead-arranges a US$500m project finance loan, it receives a US$500m credit, if two arrange a US$500m loan, they receive US$250m credits, if four, US$125m each, and so on. The credits are added up and the league tables are produced.

On some deals, an individual bank’s submitted figure might be lower in the published version of the league table or it might increase. To ensure the tables are market-accurate, some banks might be added to the table even if they had not claimed for a mandated lead-arranging role, while others might not be credited even if they have claimed.

The evaluation of lead-arranging roles has been made much stricter to include only initial mandated lead arrangers. In the Americas, the mandated lead arranger category is similar to the Thomson Reuters bookrunner category. Recent years have seen more and more club deals emerge. On these, each bank in the club is given equal credit.

Overall, the tables are only concerned with measuring the performance of those that arrange deals, not necessarily their final underwriting commitment or final take. The deals counting towards a bank’s total are detailed in the regional sections, with the relevant amounts per deal. From these details the country and sector league tables are drawn up. The process is very similar on the bond league table. The tables measure the activities only of the senior lead managers.

The advisory submissions are checked by the reporters for accuracy to ensure they are mandates won last year and not claimed for in previous years. This table is limited to advisory mandates above US$20m. In addition, there is a table of advisory mandates reaching financial close last year. The table is ranked regionally and globally by the total amount of funds raised by each financial adviser.

For the seventh year, a set of tables has been included to meet the evolving needs of the project finance market – for multilateral. These tables measure the involvement of multilaterals in project finance deals in the emerging markets, whether through export credit guarantees or direct lending tranches. Loans to projects in the developed world are included in their own developed world multilateral table. It is likely, as the credit crunch takes hold, that the multilaterals – or international developmental finance institutions (IDFIs) – will become ever more important.

The 2015 league tables will now go on the Thomson Reuters Deals Intelligence site (http://dmi.thomsonreuters.com/). To ease the league table process in 2015, it is worth keeping PFI and Thomson Reuters staff up-to-date.

Contact PFI’s Rod Morrison (London 44 207 542 8329), Thomson Reuters’ Carina Israel (Manila 00 632 878 5867) and Alex Lembcke (London 44 207 542 6593) if there are concerns regarding the tables and ongoing 2014 data collection.

The data team

the US. PwC came in second with a host of deals, followed by HSBC, BNP Paribas and, once again, RBC. The power sector was by far the largest industrial sector, followed by transport and oil and gas.

Americas

Project finance volume for 2015 came in at US$93.2bn for the Americas, up from US$92.8bn in 2014. Of that total, US$56.5bn was done in the US, a decrease from US$60.1bn in 2014. US volume was more than five times that of its closest competitor nation, Brazil, which saw more than US$9.4bn in deals booked, roughly flat with the previous year. Canada remained in third place for a second year, with US$8.8bn in completed deals, followed by Mexico with US$7.9bn and Chile with US$3.3bn.

Power deals led the activity for the Americas, with US$39.1bn in transactions, an increase from US$37.1bn in the previous year. Power transactions were spread over 182 deals versus 148 deals in 2014. A total of US$31.3bn was done in the oil and gas sector, down from US$32.2bn. The transportation sector saw only US$13.6bn in completed transactions, a marked decrease for more than US$51.1bn in 2014.

Mitsubishi UFJ led the Americas for the sixth consecutive year, with more than US$5.7bn in completed transactions, down from US$8.1bn in 2014. The bank completed 68 deals, representing 6.2% of Americas loans.

The bank remained extremely active in both natural-gas fired power generation lending as well as wind and solar and also made significant contributions to LNG and pipeline financings, including Cheniere’s jumbo Corpus Christi deal which made a major impact on this year’s tables.

SMBC remained in the number two slot, with US$5bn in completed deals, up from US$4.6bn in
Developers rushed to get dozens of renewables transactions to financial close as they were unsure if tax credits would be extended, while the PJM rush was fuelled by the long-awaited implementation of the new capacity market structure in the potentially very lucrative and power-hungry region. It is little wonder that many of the banks that featured high on global league tables also had a robust Latin American pipeline in 2015. Japanese banks Mitsubishi UFJ, SMBC and Mizuho again featured prominently in the region, taking part in big-ticket deals as well as in a steady stream of smaller renewable transactions.

Some of the larger deals in the region also gave a boost to the position of some of the banks in tables, with Mexico City’s new airport and some large FPSO transactions in Brazil allowing foreign commercial lenders to take big tickets in deals in the regions and maintain strong numbers. Despite ongoing corruption issues, Brazil remained the most prominent country in the region in terms of deals done and amount booked, followed by Mexico, Chile and Colombia. One area that may see changes in the coming years is the number of local lenders on league tables. Itau Unibanco was the most prominent of the Latin American banks, with its role in 4G financings in Colombia and various power projects in Chile seeing it top of the local lenders. Santander, Mizuho, and ING moved into slots three, four, and five – a change from 2014 which saw Mizuho, Credit Agricole, and Citigroup with those rankings.

Wind, solar, and PJM gas-fired generation in the US made the most formidable impact on the tables for the year. Although its position at 28th in the Americas and at 59 globally still reflects the nascentness of those local lenders in the market, it is something that may be changing as local groups like Bancolombia and Corpbanca are mobilised to finance the ambitious infrastructure programmes in the region and find their place in the league tables. The top arranger was Bank of Taiwan for that one-off massive US$12bn train deal refinancing. It was followed closely by SBI Capital with US$10.85bn worth of deals and third was BTMU with about half of that size at US$3.88bn. KDB climbed to fourth, and SMBC and Mizuho followed at fifth and sixth. The Australian banks, namely CBA, Westpac, ANZ and NAB, made up the remaining four banks in the top 10.

The year started slowly and not a very impressive volume of deals were signed in the first half of the year. However, by the third quarter, a rush to complete a number of transactions, some really huge ones, was unmistakably visible. Australia continued to lead the region, completing 49 deals worth US$25.57bn and taking more than one-third of the market pie. This, however, was a decline from last year’s 53% share. India, too, stayed active and the more liberal refinancing policy contributed to the US$16.67bn of deals it signed off during the year. Again, these two heavy weights jointly took up more than 50% of the region’s appetite.

Taiwan was in third place, due to that one massive train refi deal. Staying at fourth was South Korea and at fifth was Mongolia – a rare appearance. It also had one transaction, but one that has been awaited by many. Japan continued to stay in the top 10 with 39 transactions, dominated by PPPs and renewables. The Philippines, too, was bustling with PPPs and power plants, registering US$3.17bn of transactions, and was seventh.

Singapore, Malaysia and Indonesia completed the top 10 Asia-Pacific nations. Malaysia, however, is such a bond-loving country that the total amount of its financing transactions was much higher. Bhutan, too, made an unusual appearance with one renewables deal, small but significant in that part of the region. The market may see formidable impact of big-ticket deals as well as in a steady stream of smaller renewable transactions.

<table>
<thead>
<tr>
<th>GLOBAL TOP 10 FOR BONDS</th>
<th>(2014 POSITION IN BRACKETS)</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 - HSBC (6)</td>
<td></td>
</tr>
<tr>
<td>2 - Royal Bank of Canada (5)</td>
<td></td>
</tr>
<tr>
<td>3 - Citigroup (1)</td>
<td></td>
</tr>
<tr>
<td>4 - Morgan Stanley (16)</td>
<td></td>
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<tr>
<td>5 - Credit Agricole (3)</td>
<td></td>
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<tr>
<td>6 - Barclays (6)</td>
<td></td>
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<td>7 - BAML (13)</td>
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<td>8 - Scotia (14)</td>
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<td>9 - Societe Generale (7)</td>
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<td>10 - Jefferies (-)</td>
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</table>

<table>
<thead>
<tr>
<th>GLOBAL TOP 10 FOR ADVISORIES CLOSED</th>
<th>(2014 POSITION IN BRACKETS)</th>
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</thead>
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<tr>
<td>2 - PwC (5)</td>
<td></td>
</tr>
<tr>
<td>3 - HSBC (3)</td>
<td></td>
</tr>
<tr>
<td>4 - BNP Paribas (2)</td>
<td></td>
</tr>
<tr>
<td>5 - Royal Bank of Canada (23)</td>
<td></td>
</tr>
<tr>
<td>6 - EY (9)</td>
<td></td>
</tr>
<tr>
<td>7 - Macquarie (1)</td>
<td></td>
</tr>
<tr>
<td>8 - Rothschild (18)</td>
<td></td>
</tr>
<tr>
<td>9 - UBS (-)</td>
<td></td>
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<tr>
<td>10 - SMBC (16)</td>
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</tbody>
</table>
more of Bhutan and Nepal in the future as their hydro plants will become power exporters to India. The past year saw a strong PF performance in the different sectors in the Asia-Pacific region, with 107 power deals worth US$24.4bn compared with 66 deals worth US$11bn in 2014. The standout deal was the sale of poles and wires company TransGrid by the NSW government in a deal worth US$10bn. The transportation sector performed strongly, with 40 deals worth US$23.9bn compared with 41 deals worth US$17bn in 2014. The strong performance by Australian toll road company Transurban in financing around US$12bn in toll road deals was a highlight in this sector, as were the refinancing of the Taiwan High Speed Rail project and the financing of the Sydney Light Rail project.

The oil and gas sector had a good year despite the falling oil price, with 23 deals worth US$10bn compared with 17 deals worth US$7bn in 2014. The US$4.9bn refinancing of the Ichthys LNG project in Australia’s Northern Territory and the Japanese shipping finance for Diamond LNG project in Australia’s Northern Territory and the Japanese shipping finance for Diamond LNG were two of the larger deals. With commodity prices continuing to fall the mining sector had another quiet year, with only five deals worth US$5bn recorded that was almost equal to the same result last year. The Mongolian Oyu Tolgoi financing of US$4.4bn contributed the bulk of the financing. Social infrastructure deals in New Zealand and Japan involving schools and accommodation deals provided the main deals in the leisure and property sector, while Mittal Energy’s US$7.05bn petrochemical deal in India was the largest contributor in the petrochemical sector. Leisure and property registered 13 deals worth US$4.4bn while petrochemicals had only four deals worth US$4.4bn. The results were largely in line with the previous year.

The industry, water and sewerage and water recycling sectors recorded just over US$3bn worth of deals, with the US$2.08bn deal by Pertama Ferroalloys Sdn Bhd and the US$109m worth of deals, with the US$208m deal by recycling sectors recorded just over US$3bn previous year.

US$4bn. The results were largely in line with the while petrochemicals had only four deals worth and property registered 13 deals worth US$4bn contributor in the petrochemical sector. Leisure and property registered 13 deals worth US$4.4bn while petrochemicals had only four deals worth US$4.4bn. The results were largely in line with the previous year.

The industry, water and sewerage and water recycling sectors recorded just over US$3bn worth of deals, with the US$2.08bn deal by Pertama Ferroalloys Sdn Bhd and the US$109m refinancing of the Helena water deal in Western Australia the two standouts.

EMEA
The EMEA project market felt flat in 2015 but in reality the loans market was up 13.8% to US$108.2bn. It is interesting to break down the market and see where the deals came from. The Middle East accounted for US$28.5bn, with Saudi Arabia, backed by Petrorabigh 2 and the Aramco ASU deal, recording a figure of US$13bn and Turkey US$10bn. Africa accounted for US$10.5bn with Nigeria up to US$4.2bn. FSU was down to US$4.3bn with Russia hit by its sanctions.

This leaves US$65bn across the Eastern and Western European regions. Over the past few years, most of this figure has been taken up with mega infraco style deals but actually in 2015, this sector was not overwhelmingly dominant. The big infraco deals and refinancings totalled US$20bn – Fortum Sweden, APRR, XL Trains, Exeltium, Tank & Rast, Alpha Trains, E.ON Spain, Budapest Airport, Agility Trains, BIIF Tidal and Moto. So at US$40bn, perhaps the new projects market was a little better than it felt.

MUFG rose to the top of the loan arranging tables. The bank has a big team in London but, in comparison with the Americas and Asia-Pacific, never made it to the top of the arranging tables. Now that has changed. Indeed, the bank started to combine lending and advisory in last year’s red hot lending market to get new deals – such as BTC, Dolphin, Dutch high-speed rail and Southmead hospital. The latter two have yet to close.

SMBC has been towards the top of the EMEA arranging tables and that remained the case last year. And it was no surprise to see the top three by size French banks next up. The French were said to be very aggressive across the world in 2015 but even they could not keep up with the Japanese. KFW IPEX, another aggressive player, came in eighth in the EMEA tables but its deals tend to be small to medium-sized. Both ING and Santander put in a strong performance in both the EMEA and global arranging tables.

The project bond market in EMEA did not exactly set the world alight. Issuance halved to US$10.3bn, a bigger drop than the 30% fall globally. Here, the commercial banks came roaring back in terms of competitiveness. That said, the bond and institutional sector still saw some impressive deals in 2015 and the options of multi-tranched deals with bank and bond are still very much alive.

The number of advisory mandates won in the region actually went up in 2015 – from 168 to 211 – and the number of advisers recording successful financial closure last year was strong. HSBC led the advisory closed table followed by PwC and BNP Paribas.
<table>
<thead>
<tr>
<th>Mandated arrangers</th>
<th>US$(m)</th>
<th>%</th>
<th>No of deals</th>
</tr>
</thead>
<tbody>
<tr>
<td>1 Mitsubishi UFJ</td>
<td>16,126.8</td>
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<td>143</td>
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<td>2 SMBC</td>
<td>12,831.7</td>
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<td>3 Bank of Taiwan</td>
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<td>1</td>
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<tr>
<td>4 State Bank of India</td>
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<tr>
<td>5 Mizuho Financial Group</td>
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<td>6 Credit Agricole CIB</td>
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<td>7 ING</td>
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<td>8 Santander</td>
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**Total**: 277,729.9

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<td>Zimbabwe</td>
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<td>Czech Republic</td>
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<td>Serbia</td>
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**Total**               | 277,729.9 | 100.0 | 791         |
**GLOBAL LOANS BY SECTOR**

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<th>Sector</th>
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<td>Transportation</td>
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<td>Oil &amp; gas</td>
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<td>Waste &amp; recycling</td>
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<td><strong>Total</strong></td>
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**AMERICAS INITIAL MANDATED LEAD ARRANGERS**

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<th>%</th>
<th>No of deals</th>
<th>Deals</th>
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</tr>
<tr>
<td>Lead manager</td>
<td>Volume (US$m)</td>
<td>%</td>
<td>No of deals</td>
<td>Deals</td>
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<td>Lead manager</td>
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<td>Chapada do Pau II Holding (Brazil, 61.2), Chapada I Wind (Brazil, 74.0), Chaveme Corpus Christi Hidrg (United States, 547.6), Cia Siderurgica Pecram (Brazil, 222.0), Companhia Energetica Snp (Brazil, 48.8), ContourGlobal Power (United States, 30.0), CPV Valley Holdings (United States, 75.5), EDF Van Hoo Holding (Slovenia, 26.7), Footprint Power (United States, 47.7), SA Solar (United States, 67.1), Sinopec Solar (United States, 59.5)</td>
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<td>Florida Power (United States, 36.9), Fowler Ridge Wind Farm (United States, 36.9), Green Frontier Windpower (United States, 58.8), Los Ramones North Pipeline (Mexico, 71.1), Mina Valle Central (Chile, 64.4), NAIF/NSA (Mexico, 600.0), Pan American Energy (Argentina, 66.7), PEMEX (Mexico, 84.0), Ruta de la Maule Sociedad (Chile, 48.2), Sabine Pass Liquefaction (United States, 142.5), San Pedro III Solar (Chile, 104.0), Silver State Solar Power 5 (United States, 103.2), Sociedad Concessionaria (Chile, 141.0), Trans-Pecos Pipeline (United States, 92.4)</td>
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<td>Liquefaction (United States, 262.5), SSL FINANCE (Canada, 116.6), Tocumen International Airport (Panama, 50.0)</td>
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<td>Abengoa Vista Ridge (United States, 30.0), Aeria Energy Operating (United States, 67.5), Blackbird Infrastructure 407 (Canada, 47.6), Chaveme Corpus Christi Hidrg (United States, 547.6), Concession Acquisitions (United States, 224.7), Copper Mountain Solar 3 (United States, 61.7), CV Project Entiy (United States, 32.5), FLNG Liquefaction 3 (United States, 142.2), GCT Global Container Terminal (Canada, 55.6), Mekel Wind Power Plant (Canada, 48.5), Mekel Freemond (Puerto Rico, 30.5), Ontario Phase III Solar (Canada, 28.3), Sabine Pass Liquefaciton (United States, 142.4), Shannon Wind Project (United States, 103.3), South Kent Wind Farm (Canada, 54.8), St Clair Power (Canada, 56.0), Terraform Power (United States, 68.8), Windsor Solar (Canada, 36.6)</td>
</tr>
<tr>
<td>Lead manager</td>
<td>Volume (US$m)</td>
<td>%</td>
<td>No of deals</td>
<td>Deals</td>
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<tr>
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<tr>
<td><strong>AMERICAS INITIAL MANDATED LEAD ARRANGERS CONTINUED</strong></td>
<td></td>
<td></td>
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<tr>
<td>Bank of America Merrill Lynch</td>
<td>1,774.3</td>
<td>1.9</td>
<td>12</td>
<td>Calpine (United States, 110.0), Carroll County Energy (United States, 44.4), Cheniere Corpus Christi Hldg (United States, 547.6), Concession Acquisitions (United States, 224.7), FLNG Liquefaction 3 (United States, 142.2), Horse Creek Wind (United States, 102.1), Megalodon Solar (US, 166.7), Sabine Pass Liquefaction (United States, 142.2), Rio Grande (Chile, 30.6), Stonewell Gas Gathering (US, 167.7), TerraForm Power (United States, 68.8), Warehouse (US, 78.2)</td>
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<tr>
<td>Deutsche Bank</td>
<td>1,655.3</td>
<td>1.8</td>
<td>15</td>
<td>Calpine (United States, 110.0), Canadian Solar Solutions (Canada, 56.7), Carroll County Energy (United States, 44.4), Cia Siderurgica Pecem (Brazil, 222.0), Copper Mountain Solar 2 (United States, 55.3), FLNG Liquefaction 3 (United States, 142.2), FREIF North American Power (United States, 105.8), Granite Mtn Renewable (United States, 66.0), Iron Springs Renewables (United States, 40.0), Megalodon Solar (United States, 166.7), Methanol Holdings Trinidad (Trinidad&amp; Tob, 118.0), New York Wheel (United States, 195.0), SunEdison (United States, 163.0), Vientos de Pastoral (Uruguay, 92.0), Warehouse (United States, 78.2)</td>
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<td>KeyBanc Capital Markets</td>
<td>1,590.3</td>
<td>1.7</td>
<td>23</td>
<td>2015 ESA Project Company (United States, 45.9), Bingham Wind (United States, 72.0), Deepwater Wind Block Island (United States, 67.1), Deseret (Financing US, 67.9), DESRi (Financing US, 118.4), DSP Acquisition Holdings (United States, 122.0), Fowler Ridge IV Wind Farm (United States, 221.4), Grant Wind (United States, 70.1), Kay Wind (United States, 68.5), Meikle Wind Power Plant (Canada, 48.5), MySolar Finance Holdings (United States, 37.5), Port Hope Solar Farm (Canada, 13.8), RE Astoria (United States, 66.6), RE Astoria 2 (United States, 33.1), Re Barren Ridge 2 Holdings (United States, 22.9), RE Garland (United States, 78.9), RE Roserock Holdings (United States, 62.8), RE Tranquility (United States, 56.0), South Kent Wind Farm (United States, 54.8), sPower (United States, 56.2), TerraForm Power (United States, 68.8), Warehouse (United States, 78.2)</td>
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<tr>
<td>Natixis</td>
<td>1,363.6</td>
<td>1.5</td>
<td>17</td>
<td>Astoria Energy (United States, 43.7), Avenal Solar Holdings (United States, 95.7), Canadian Solar (Canada, 18.4), Cobalt GOM 1 (United States, 37.5), Concessionaria Linea de (Peru, 28.2), FLNG Liquefaction 3 (United States, 142.2), FPSS Cidade de Saquarema (Brazil, 103.3), Glenarm Solar (Canada, 1.2), Goldlight (Canada, 19.4), Mountain Province Diamonds (Canada, 74.0), OOGTK Libra (Brazil, 114.8), Pan American Energy (Argentina, 66.7), Parque Eolico Marcona (Peru, 64.1), PEMEX (Mexico, 84.0), Seabras-1 Underwater (Brazil, 270.0), St Clair Power (Canada, 56.0), Tres Hermanas Wind Farm (Peru, 144.4)</td>
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<tr>
<td>Rabobank NV</td>
<td>1,334.1</td>
<td>1.4</td>
<td>21</td>
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<td>CIT Group Inc</td>
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<tr>
<td>Nord/LB</td>
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<td>1.3</td>
<td>23</td>
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<tr>
<td>mtsa Sanpao</td>
<td>1,128.4</td>
<td>1.2</td>
<td>9</td>
<td>Cheniere Corpus Christi Hldg (United States, 547.6), Coldrim (Uruguay, 42.5), Comanche Trail Pipeline (United States, 72.6), Concessionaria Linea de (Peru, 28.2), FLNG Liquefaction 3 (United States, 142.2), Jolipark (Uruguay, 12.5), Metropistas (Puerto Rico, 47.9), Sabine Pass Liquefaction (United States, 142.5), Trans-Pecos Pipeline (United States, 92.4)</td>
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<td>Akuo Energy (France, 78.5), Big River Steel (United States, 158.8), British Columbia Fry Soos (Canada, 102.3), Canacon</td>
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<td>Itaú Unibanco</td>
<td>1,046.2</td>
<td>1.1</td>
<td>8</td>
<td>AES Gener (Chile, 47.7), Est Cundinamarca Bypass (Colombia, 447.3), Empresa electrica Guacolda (Chile, 47.7), Itaume Garacao de Energia (Brazil, 40.4), Pan American Energy (Argentina, 66.7), Rio Energy (Brazil, 41.0), PSLS (Brazil, 302.8), Vientos De Sao Clemente Hldg (Brazil, 53.8)</td>
</tr>
<tr>
<td>Lead manager</td>
<td>Volume (US$m)</td>
<td>%</td>
<td>No of deals</td>
<td>Deals</td>
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<tr>
<td>KDB</td>
<td>954.5</td>
<td>1.0</td>
<td>4</td>
<td>FLNG Liquefaction 3 (United States, 140.1), Ontario Phase III Solar (Canada, 28.3), Sabine Pass Liquefaction (United States, 78.2), Windsor Solar (Canada, 36.1)</td>
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<td>Lloyds Bank</td>
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<td>1.0</td>
<td>4</td>
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<tr>
<td>CBC</td>
<td>941.0</td>
<td>1.0</td>
<td>10</td>
<td>Concession Acquisitions (United States, 224.7), FLNG Liquefaction 3 (United States, 142.2), CGL Global Container Terminals (Canada, 55.6), CS Project (United States, 28.0), Habanera (Canada, 255.2), Kay Wind (United States, 68.5), Odell Wind Farm (United States, 56.2), Re Turquility (United States, 56.0), South Kent Wind Farm (Canada, 54.8)</td>
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<tr>
<td>Standard Chartered</td>
<td>819.8</td>
<td>0.9</td>
<td>3</td>
<td>Cheniere Corpus Christi Hldg (United States, 547.6), Conzertan Manzanillo SA de CV (Mexico, 130.0), FLNG Liquefaction 3 (United States, 142.2)</td>
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<tr>
<td>Commonwealth Bank of Australia</td>
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<td>3</td>
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<tr>
<td>Siemens Financial Services</td>
<td>790.4</td>
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<td>13</td>
<td>Bayonne Energy (United States, 50.0), Bingham Wind (United States, 72.0), Citizens Icon Holdings (United States, 8.6), Concession Acquisitions (United States, 126.9), CPV Valley Holdings (United States, 75.5), Desri Springbrok 1 Financing (United States, 57.4), Grant Wind (United States, 70.1), Kay Wind (United States, 68.5), LSP Park Generating (United States, 70.0), Metropistas (Puerto Rico, 30.5), Paget Health Services (Bermuda, 60.5), St. Josephs Energy Center (United States, 57.2), Wallingford Energy (United States, 43.3)</td>
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<tr>
<td>SunTrust Banks</td>
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<td>0.8</td>
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</tr>
<tr>
<td>CoBank</td>
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<td>0.8</td>
<td>11</td>
<td>Adelante Solar (United States, 20.0), Bingham Wind (United States, 72.0), Calpine Steamboat Holdings (United States, 164.5), Canyon Wind (United States, 70.4), Desri Springbrok 1 Financing (United States, 72.4), Fortisrath Methane 3 (United States, 50.0), Green Frontier Windpower (United States, 58.8), Harbor Hydro Holdings (United States, 53.6), Idaho Wind Portfolio (United States, 59.2), Jumbo Road Hidgs (United States, 64.2), Michigan Power (Amer Elect) (United States, 85.2)</td>
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<tr>
<td>National Bank of Canada Fin'l</td>
<td>763.2</td>
<td>0.8</td>
<td>10</td>
<td>Concession A25 Funding (Canada, 60.9), Cote-de-Beaupre Crnnty Wind (Canada, 50.9), Framepton Community Wind Farm (Canada, 62.4), Mekile Wind Power Plant (Canada, 48.5), Mgsy'g Ugi'n Wind Farm (Canada, 135.5), Nieuport Aviation Infrastructure (Canada, 188.6), Port Hope Solar Farm (Canada, 13.8), SCTP Hwty Bypass (Canada, 81.6), South Kent Wind Farm (Canada, 54.8), SSL FINANCE INC (Canada, 116.4)</td>
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<tr>
<td>BMO Capital Markets</td>
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<td>Concession A25 Funding (Canada, 60.9), EIF Van Hook Holdings (United States, 26.7), Ellsidon Design Build (Canada, 14.0), FLNG Liquefaction 3 (United States, 142.2), GTRANsit Maintenance Facility (Canada, 54.4), CPRE Ethanol (United States, 60.0), Harbor Hydro Holdings (United States, 53.6), Mekile Wind Power Plant (Canada, 75.6), Ontario Phase III Solar (Canada, 28.3), South Kent Wind Farm (Canada, 54.8), Stonewall Gas Gathering (United States, 116.7), Windsor Solar (Canada, 36.1)</td>
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<td>Manulife Financial</td>
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<td>Creek Power Hydro (Canada, 491.6), Interpex Renewable Energy (Canada, 160.1)</td>
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<td>Footprint Power Salem Harbor (United States, 811), Harbor Hydro Holdings (United States, 53.6), LSP Park Generating (United States, 70.0), Moxie Freedom (United States, 49.3), Rhode Island State Energy (United States, 125.0), Valley Road Funding (United States, 40.0), Warehouse (United States, 78.2), West Deptford Energy Station (United States, 59.5)</td>
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<tr>
<td>Investec</td>
<td>537.4</td>
<td>0.6</td>
<td>5</td>
<td>Chimaera Power Holdings (United States, 41.9), Fortisrath Methane 3 (United States, 50.0), Long Island Energy Center (United States, 208.0), Moxie Freedom (United States, 49.3), Panda Hummel (United States, 188.2)</td>
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<tr>
<td>Bayern LB</td>
<td>534.7</td>
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<td>Bethel Wind Energy (United States, 15.5), Central States Wind (United States, 31.7), GHG Wind Development (Canada, 32.5), Grant Wind (United States, 76.6), Kay Wind (United States, 68.5), Lost Creek Wind Farm (United States, 31.3), Odell Wind Farm (United States, 56.2), Pampa Wind Farm (Uruguay, 111.9), South Kent Wind Farm (Canada, 54.8), St Clair Power (Canada, 56.0)</td>
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<tr>
<td>Barclays</td>
<td>506.6</td>
<td>0.5</td>
<td>5</td>
<td>Aria Energy Operating (United States, 67.5), FLNG Liquefaction 3 (United States, 142.2), Star West Generation (United States, 150.0), TerraForm Power (United States, 68.8), Warehouse (United States, 78.2)</td>
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<tr>
<td>TD Securities</td>
<td>506.3</td>
<td>0.5</td>
<td>9</td>
<td>Blackbird Infrastructure 407 (Canada, 47.6), Concession A25 Funding (Canada, 60.9), Crosslinx Transit Solutions (Canada, 83.9), Ellsidon Design Build (Canada, 14.0), CGL Global Container Terminals (Canada, 55.6), GO Transit Maintenance Facility (Canada, 54.4), Greenfield South Power (Canada, 73.4), SSL FINANCE INC (Canada, 116.6)</td>
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<tr>
<td>ABN AMRO</td>
<td>480.7</td>
<td>0.5</td>
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<td>FPSO Ciudad de Saquarema (Brazil, 103.3), OOTCK Libra (Brazil, 114.8), Sabine Pass Liquefaction (United States, 262.5)</td>
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<tr>
<td>CMB</td>
<td>418.9</td>
<td>0.5</td>
<td>3</td>
<td>Chapada I Wind (Brazil, 74.0), Concessions Moe o Paulo (Brazil, 42.1), SPRL (Brazil, 302.8)</td>
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<tr>
<td>National Australia Bank</td>
<td>416.8</td>
<td>0.5</td>
<td>3</td>
<td>Bayonne Energy (United States, 50.0), Concession Acquisitions (United States, 224.7), FLNG Liquefaction 3 (US, 142.2)</td>
</tr>
<tr>
<td>Bank of China</td>
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<td>Charnua Transmisora de Energia (Chile, 56.8), Comanche Trail Pipeline (United States, 72.6), Flat Water Wind Farm (United States, 53.0), Hello Atacama Tres (Chile, 46.8), Metropistas (Puerto Rico, 30.5), TPW Petersburg (United States, 35.5), Trans-Pecos Pipeline (United States, 92.4)</td>
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<tr>
<td>DNB ASA</td>
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<td>0.4</td>
<td>5</td>
<td>CS Project (United States, 28.0), Hello Atacama Tres (Chile, 46.8), OOTCK Libra (Brazil, 114.8), San Juan de Chanaral (Chile, 81.5), SunEdison (United States, 80.0)</td>
</tr>
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<td>Credit Mutuel</td>
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<td>0.4</td>
<td>3</td>
<td>Crosslinx Transit Solutions (Canada, 83.9), Neupert Aviation Infrastructure (Canada, 138.6), SSL FINANCE INC (Canada, 116.6)</td>
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<td>Bank Pembangunan Malaysia</td>
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<td>Moxie Freedom (United States, 49.3), Redwood Trails (United States, 63.9), Silver State Solar Power (United States, 103.2), Wild Prairie Wind Portfolio (United States, 121.3)</td>
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<td>Security Bank &amp; Trust</td>
<td>302.8</td>
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<td>SPRL (Brazil, 302.8)</td>
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<td>Macquarie</td>
<td>295.2</td>
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<td>4</td>
<td>FREIF North American Power (United States, 98.3), Halifax Gold Mine Property (United States, 50.0), TerraForm Power (United States, 68.8), Warehouse (United States, 78.2)</td>
</tr>
<tr>
<td>Lead manager</td>
<td>Volume (US$m)</td>
<td>%</td>
<td>No of deals</td>
<td>Deals</td>
</tr>
<tr>
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</tr>
<tr>
<td>Bank of Communications</td>
<td>293.7</td>
<td>0.3</td>
<td>4</td>
<td>Big River Steel (United States, 158.8), Coram California Development (United States, 44.9), Goshen Wind (Canada, 38.2), Jericho Wind (Canada, 51.8)</td>
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<tr>
<td>Bank of China</td>
<td>292.7</td>
<td>0.3</td>
<td>3</td>
<td>FPSO Cidade de Saquarema (Brazil, 103.3), SBM Turritella (United States, 72.7), SLS FINANCE (Canada, 116.6)</td>
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<td>Development Bank of Japan</td>
<td>281.2</td>
<td>0.3</td>
<td>6</td>
<td>Concesionaria Linae de (Peru, 28.2), Fermaca (Mexico, 100.7), Flat Water Wind Farm (United States, 59.0), Fowler Ridge Wind Farm (United States, 26.9), Red Harris (United States, 29.0), TPW Petersburg LLC (United States, 35.5)</td>
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<tr>
<td>Rabobank</td>
<td>275.7</td>
<td>0.3</td>
<td>3</td>
<td>East Cundinamarca Bypass (Colombia, 149.0), Helos Atacama Tres SPA (Chile, 46.8), SunEdison (United States, 80.0)</td>
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<td>Banca Colombia</td>
<td>274.0</td>
<td>0.3</td>
<td>2</td>
<td>East Cundinamarca Bypass (Colombia, 149.0), Opain SA (Colombia, 125.0)</td>
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<td>Industrial-Bank</td>
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<td>Tartaruga MV29 FPSO (Brazil, 252.8)</td>
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<td>=60 Sociedades Bolivar SA</td>
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<td>East Cundinamarca Bypass (Colombia, 223.7)</td>
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<tr>
<td>=60 Grupo Aval Acciones y Valores</td>
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<td>0.2</td>
<td>1</td>
<td>East Cundinamarca Bypass (Colombia, 223.7)</td>
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<tr>
<td>=62 Cassa Depositi e Prestiti</td>
<td>200.0</td>
<td>0.2</td>
<td>1</td>
<td>Lima Metro Line 2 (Peru, 200.0)</td>
</tr>
<tr>
<td>=62 KfW Bankengruppe</td>
<td>200.0</td>
<td>0.2</td>
<td>1</td>
<td>Lima Metro Line 2 (Peru, 200.0)</td>
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<td>Alberta Treasury</td>
<td>185.3</td>
<td>0.2</td>
<td>3</td>
<td>Crosslink Transit Solutions (Canada, 83.9), Milton District Hosp Redvlp (Canada, 19.9), SGTB Hwy Bypass (Canada, 81.6)</td>
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<td>Banco do Brasil</td>
<td>184.9</td>
<td>0.2</td>
<td>4</td>
<td>Companhia Energética Sinop (Brazil, 48.8), Hospital Zona Norte Manaus (Brazil, 54.8), Itermare Cercacao de Energia (Brazil, 40.4), Rio Energy (Brazil, 41.0)</td>
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<td>Prudential Financial</td>
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<td>3</td>
<td>Carroll County Energy (United States, 44.4), Fiera Axium Nove Acq (United States, 75.0), West Deptford Energy Station (United States, 59.5)</td>
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<td>Development Bank of Japan</td>
<td>176.1</td>
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<td>2</td>
<td>FPSO Cidade de Saquarema (Brazil, 103.3), SBM Turritella LLC (United States, 72.7)</td>
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<td>Haitong Securities</td>
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<td>Aguas do Mirante SA (Brazil, 63.2), Hospital Zona Norte Manaus (Brazil, 89.4), Linhas de Laranjal (Brazil, 30.0)</td>
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<td>3</td>
<td>Bingham Wind (United States, 72.0), Elk Wind Energy (United States, 19.6), Kay Wind LLC (United States, 68.5)</td>
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<td>Bank of New York Mellon</td>
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<td>2</td>
<td>Tres Mesas Wind Farm Phase 1 (Mexico, 160.0)</td>
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<td>Landesbank Baden-Wurttemberg</td>
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<td>=96 CIFI</td>
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<td>SEB</td>
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<td>Nordesa</td>
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<td>Port Lazaro Cardenas Container (Mexico, 8.3)</td>
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Total* 93,276.4 100.0 262

*Proportional Credit
Source: Thomson Reuters
**AMERICAS LOANS BY SECTOR**

<table>
<thead>
<tr>
<th>Sector</th>
<th>Volume (US$m)</th>
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<tbody>
<tr>
<td>Power</td>
<td>39,139.4</td>
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<tr>
<td>Oil &amp; gas</td>
<td>31,398.1</td>
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<tr>
<td>Transportation</td>
<td>13,626.3</td>
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<tr>
<td>Industry</td>
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<tr>
<td>Mining</td>
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<tr>
<td>Water &amp; sewerage</td>
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<tr>
<td>PPP</td>
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<tr>
<td>Petrochemicals</td>
<td>590.0</td>
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<tr>
<td>Telecommunications</td>
<td>305.0</td>
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<td><strong>Total</strong></td>
<td><strong>93,276.4</strong></td>
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**AMERICAS LOANS BY COUNTRY**

<table>
<thead>
<tr>
<th>Nation</th>
<th>US$m</th>
<th>%</th>
<th>No of deals</th>
<th>Deals</th>
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<tbody>
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<td>Brazil</td>
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<td>Canada</td>
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<td>Mexico</td>
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<td>Chile</td>
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<td>Peru</td>
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<td>Trinidad and Tobago</td>
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**ASIA PACIFIC LOANS BY SECTOR**

<table>
<thead>
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<th>Sector</th>
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<tr>
<td>Waste &amp; recycling</td>
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**ASIA PACIFIC AND JAPAN LOANS BY COUNTRY**

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**ASIA PACIFIC INITIAL MANDATED LEAD ARRANGERS**

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<td>15.8</td>
<td>1</td>
<td>Taiwan High Speed Rail (Taiwan, 12,052.9)</td>
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<td>2 State Bank of India</td>
<td>10,854.6</td>
<td>14.2</td>
<td>30</td>
<td>Aarohi Solar Pvt (India, 45.5), Acme Jaisalmer Solar Power (India, 18.2), Adani Power (India, 878.4), Adani Power Maharashtra (India, 1,357.0), Armada D T Pte (India, 50.5), Bharat Oman Refineries (India, 752.4), Bhubaneshwar Expressways Pvt (India, 53.1), DA Tollroads Pvt (India, 293.6), Dayanidhi Solar Power Pvt (India, 36.3), Eimco Energy (India, 471.1), CMR Ambala Chandigarh (India, 39.9), CMR Kamalanga Energy (India, 519.3), CMR Rajahmundry Energy (India, 1088.1), GSPC LNG (India, 566.5), Haldia Energy (India, 54.9), Himachal Baspa Power (India, 582.0), HPCL Mittal Energy (India, 707.5), HPCL Shahpouri Energy Pvt (India, 573.5), NCPL Chandrapur Tollways (India, 764.1), Infrashore Finance Pvt (India, 333.3), Lalitpur Power Generation (India, 638.4), Meenakshi Energy Pvt (India, 1813.3), Niranjan Solar Energy Pvt (India, 18.2), Omega Solar Projects Pvt (India, 76.4), ONGC Petro-additions (India, 2,623.4), Orange Maha Wind Energy (India, 86.8), Tangtsajt Hydro Energy (India, 54.0), Vishwathma Solar Energy Pvt (India, 27.9)</td>
</tr>
</tbody>
</table>
| 3 Mitsubishi UFJ | 5,385.7 | 7.1 | 38 | ConnectEast Finance Pty (Australia, 163.0), DDB Finance Pty (Australia, 227.8), Diamantina Power Station (Australia, 70.8), Diamond LNG Shipping Pte (Singapore, 56.7), Diamond LNG Shipping 2 Pte (Singapore, 56.7), Eurus Date Kogane Windpower (Japan, 68.3), Eurus Energy Shiranka (Japan, 60.2), Helena Water Finance Pty (Australia, 97.9), Ho Xiuan Hydropower Project (Vietnam, 62.5), Ichthys LNG Pty (Australia, 1244.9), Intrashore Finance Pty (Australia, 203.4), Interlink Roads Pty (Australia, 78.7), ITQ Science PFI KK (Japan, 42.0), Klongluang Utilities (Thailand, 37.3), Mirai Power [Kamimio] (Japan, 39.9), Mirai Power [Tsu-Hakusan] (Japan, 65.9), MWF Finance Pty (Australia, 63.9), Nippon Paper Megasolar (Japan, 37.9), NSW Electricity Networks (Australia, 384.0),...
<table>
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<th>Volume (US$m)</th>
<th>%</th>
<th>No of deals</th>
<th>Deals</th>
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<tr>
<td>Pte (Singapore, 407.8), Pacifi c Energy Hoseo GK (Japan, 289.9), Perpetual Wind Pty (Australia, 44.7), PFI Yagi (Japan, 34.2), Pluto Lease (South Korea, 62.8), Port of Newcastle Investments (Australia, 90.3), Route 3[CPS] Finance Pty (Hong Kong, 47.3), SDP Finance Pty (Australia, 161.8), SME Consolidated Power (Philippines, 44.4), Soma Solar (Japan, 142.6), SportsHub Pte (Singapore, 134.3), Trans Pacific Shipping 5 (Japan, 155.0), Westralia Airports Pty (Australia, 67.8), Yuzawa Geothermal Power (Japan, 11.8)</td>
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<tr>
<td>4 KDB</td>
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<td>5.8</td>
<td>12</td>
<td>BNCT (South Korea, 732.2), Chungjin Project (South Korea, 483.5), Hanjin Incheon Container (South Korea, 157.7), Jangmun Combined Cog Power (South Korea, 612.6), Kumho Terminal &amp; Logistics (South Korea, 109.4), Kyunggi South Road (South Korea, 204.4), Metro West Express (South Korea, 834.2), OCI SE (South Korea, 308.0), Pertama Fernsilolosi Sdn Bhd (Malaysia, 96.2), South Seoul LRT (South Korea, 331.2), S-Power (South Korea, 550.4), Taeyoung Grain Terminal (South Korea, 3.6)</td>
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<tr>
<td>5 SMBC</td>
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<td>25</td>
<td>AWF Fin Pte (Australia, 125.1), BW Pavilion Leeara (Singapore, 30.0), BW Pavilion Vanda (Singapore, 30.0), Diamond LNG Shipping 1 Pte (Singapore, 56.7), Diamond LNG Shipping 2 Pte (Singapore, 56.7), Eduliv Pte Ltd (Australia, 78.2), Eunus Energy Kawa (Japan, 35.7), Eunus Kita-Away Solar (Japan, 31.2), Houay Ho Power (Laos, 42.0), Ichigo Showamura Ogose ECO (Japan, 51.6), Ichthys LNG Pte (Australia, 1,244.9), Iona Finance Pte (Australia, 170.1), Klongluang Utilities (Thailand, 37.3), MWF Finance Pty (Australia, 187.7), OKY Solar One KK (Japan, 10.8), Oyu Tolgoi (Mongolia, 167.2), PT Medco E&amp;P &amp; Tomori (Australia, 44.7), Trans Pacific Shipping 5 (Japan, 155.0), Westralia Airports Pty (Australia, 67.8)</td>
</tr>
<tr>
<td>6 Mizuho Financial</td>
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<td>Hills Motorway Management (Australia, 57.5), IC Card Sogo Ryo Center (Japan, 3.7), Ichigo Showamura Ogose ECO (Japan, 51.6), Ichthys LNG Pte (Australia, 1,244.9), Kagoshima Yusui Solar Pk Gdo (Japan, 90.5), Karumai West Solar (Japan, 142.0), Klongluang Utilities (Thailand, 37.3), Miyazaki Kamenokou Solar (Japan, 69.4), MWF Finance Pty (Australia, 163.0), NQ Airports Finance Pty (Australia, 90.3), Route 3[CPS]Co (Hong Kong, 47.3), SDP Finance Pty (Australia, 161.8), Stella DHL Finance Pty (Australia, 99.3), Stella EGRP Finance Pte Ltd (Australia, 52.6), Stella SCUH Finance Pty (Australia, 121.8), Yuzawa Geothermal Power (Japan, 11.8)</td>
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<td>7 Commonwealth Bank</td>
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## ASIA PACIFIC INITIAL MANDATED LEAD ARRANGERS CONTINUED

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*Proportional Credit  
Source: Thomson Reuters  
Total* 76,262.9 100.0 200
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<th>%</th>
<th>No. of deals</th>
<th>Deals</th>
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<td>Lead Manager</td>
<td>Volume (US$m)</td>
<td>%</td>
<td>No of Deals</td>
<td>Deals</td>
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<td>(Saudi Arabia, 258.3), Via R4-Cent NV (Belgium, 49.9)</td>
<td>3,143.9</td>
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<td>APRR (France, 268.0), Apulia Onshore Wind Farm (Italy, 35.0), Arcosol-50 SA (Spain, 60.0), Aries Solar Thermoelectric (Spain, 92.0), Arisolina Energy (Belgium, 49.6), Renova Solar SL (Spain, 19.1), Sersezuela Solar II SL (Spain, 37.0), Socrates Borges Hybrid Plant (Spain, 17.6), Sonnedix six solar Pks of 57 (France, 73.3), SunEdison LLC (United States, 49.5), Thamos Water-Tideway (United Kingdom, 257.7), UK Smart Meter Avs Ptd (United Kingdom, 139.4), Veja Mate Offshore Windfarm (Germany, 136.4)</td>
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*EoM EMEA Initial Mandated Lead Arrangers Continued*
EMEA INITIAL MANDATED LEAD ARRANGERS CONTINUED

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<th>Lead manager</th>
<th>Volume (US$m)</th>
<th>%</th>
<th>No of deals</th>
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<td>Deutsche Bank</td>
<td>2,299.9</td>
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<td>Mizuho Financial</td>
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<td>CaixaBank</td>
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<td>HSBC</td>
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<td>1.4</td>
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<td>BBVA</td>
<td>1,521.5</td>
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<td>Nordea</td>
<td>1,431.1</td>
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<td>Nord/LB</td>
<td>1,406.7</td>
<td>1.3</td>
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<tr>
<td>Intesa Sanpaolo</td>
<td>1,382.6</td>
<td>1.3</td>
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<tr>
<td>RBC Capital Markets</td>
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EMEA INITIAL MANDATED LEAD ARRANGERS CONTINUED

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<tr>
<th>Lead manager</th>
<th>Volume (US$m)</th>
<th>%</th>
<th>No of deals</th>
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Lead manager Volume (US$m) % No of deals
1. Deutsche Bank 2,299.9 2.1 13
2. Mizuho Financial 2,119.6 2.0 15
3. CaixaBank 1,942.4 1.8 35
4. HSBC 1,523.3 1.4 11
5. BBVA 1,521.5 1.4 13
6. Nordea 1,431.1 1.3 23
7. Nord/LB 1,406.7 1.3 26
8. Intesa Sanpaolo 1,382.6 1.3 18
9. RBC Capital Markets 1,311.1 1.2 11

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**EMEA INITIAL MANDATED LEAD ARRANGERS CONTINUED**

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<td>Barclays</td>
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<td>SEB</td>
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</table>

**Lead manager Volume (US$m) % No of deals**

- **Barclays**: 1,288.6, 1.2, 15
- **SEB**: 1,212.5, 1.1, 13
- **AK Bank**: 1,178.8, 1.1, 9
- **Banco de Sabadell**: 1,137.7, 1.0, 29
- **Lloyds Bank**: 1,135.9, 1.0, 9
- **Niedbank Capital**: 1,098.1, 1.0, 9
- **Commerzbank**: 1,078.1, 1.0, 9
- **SEB**: 1,212.5, 1.1, 13
- **Saudi British Bank**: 977.5, 0.9, 6
- **Banco Popular Espanol**: 882.5, 0.8, 21
- **Standard Chartered**: 869.3, 0.8, 10
- **Riyad Bank**: 841.3, 0.8, 3
- **National Bank of Greece**: 836.1, 0.8, 4
- **Bank Leumi Le Israel**: 818.6, 0.8, 2
- **Banque Saudi Fransi**: 784.7, 0.7, 4
- **Bankia**: 755.1, 0.7, 22
## EMEA INITIAL MANDATED LEAD ARRANGERS CONTINUED

<table>
<thead>
<tr>
<th>Lead manager</th>
<th>Volume (US$m)</th>
<th>%</th>
<th>No of deals</th>
<th>Deals</th>
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<tbody>
<tr>
<td>Termoelectrica (Spain, 66.8), Baixo Alentejo Road (Portugal, 23.4), Eolica Mirasierra SL (Spain, 21.2), Extresol 1 (Spain, 20.8), Calcola Vento Wind Farm (Spain, 9.0), Gostamp Catacaparra Sol de (Spain, 11.0), Hidrodata (Spain, 44.5), Manchashol 1 (Spain, 77.3), Solar Thermo (Spain, 35.2), Manchashol 2 Solar Plant (Spain, 30.4), Olvento SLU (Spain, 34.0), Parkue Elekto Santa Catalina (Spain, 22.3), Parkue Elekto Ceutina (Spain, 30-4), Renovalia Energy SA (Spain, 49.6), Renovalia Solar (Spain, 19.1), Sociedad Concesionaria (Spain, 37-4), Termesol (Spain, 60.6), Terminales Marítimas del (Spain, 12.9), Tum Zonne Solar (Spain, 33-7), Portfolio (Spain, 137.7)</td>
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<td>40 Ziraat Bankası</td>
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<td>.7</td>
<td>2</td>
<td>Gebeş-Onhangaz-İzmir Highway (Turkey, 550.7), Kayseri Integrated Health (Turkey, 172.5)</td>
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<td>41 Yapı Ve Kredi Bankası</td>
<td>713.9</td>
<td>.7</td>
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<td>Bilkent Hospital (Turkey, 113.9), Burdur Solar Power Plant (Turkey, 20.7), Gebeş-Onhangaz-İzmir Highway (Turkey, 550.7), Hamitabat Elektrik Üretim ve (Turkey, 29.4)</td>
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<td>42 Samba Financial</td>
<td>702.8</td>
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<td>DEWA Solar (Ust Arab Em, 86.7), Jazan Air Separation (Saudi Arabia, 178.9), Rabigh Refinery Project (Saudi Arabia, 86.0), Riyadh Water Prodn (Saudi Arabia, 32.5), Saudi Riyadh Cooling Company (Saudi Arabia, 60.4), Umm Wual Ma’aden Phosphate (Saudi Arabia, 258.3)</td>
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<td>43 Mediobanca</td>
<td>669.6</td>
<td>.6</td>
<td>5</td>
<td>APRR (France, 268.0), Autobahn Tank &amp; Rast Holding (Germany, 144.1), E ON SE (Germany, 109.7), London Luton Airport (UK, 75.5), Trans Austria Gasleitung (Austria, 75.5)</td>
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<td>44 Bank of China</td>
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<td>.6</td>
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<td>APRR (France, 268.0), Baku-Tbilisi-Ceyhan[Scocar] (Azerbaijan, 203.8), Lukoii Overseas Shah Deniz (Azerbaijan, 100.0), Sinazongwe Coal Fired Plant (Zambia, 91.3)</td>
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<td>45 Bayern LB</td>
<td>646.2</td>
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<td>6</td>
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<td>46 Siemens Financial</td>
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<td>47 Natl Comm Bank Saudi Arabia</td>
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<td>.6</td>
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<td>DEWA Solar (Ust Arab Em, 86.7), Jazan Air Separation (Saudi Arabia, 178.9), Rabigh Refinery Project (Saudi Arabia, 86.0), Umm Wual Ma’aden Phosphate (Saudi Arabia, 258.3)</td>
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<td>BelFuture PV Portfolio (Belgium, 19.3), Belwind (Belgium, 44.3), Cloosho Valley Wind (Ireland-Rep, 64.1), Eurofiber Nederland (Netherlands, 50.0), Izumiden Sea Lock PPP (Netherlands, 28.8), Innogy Nordsee 1 (Germany, 109.7), Oldmill Wind (Ireland-Rep, 27.9), Olvento SLU (Spain, 34.0), CPC-1 Kankaanpannukki Oy (Finland, 4.5), Tilbury Green Power (United Kingdom, 198.4), VPI Immiginning (United Kingdom, 47-8)</td>
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<td>528.2</td>
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<td>Baku-Tbilisi-Ceyhan[Scocar] (Azerbaijan, 203.8), Ilanga 100MW CSP (South Africa, 233.2), Sinazongwe Coal Fired Plant (Zambia, 91.3)</td>
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<td>52 Landesbank Hessen-Thueringen</td>
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<td>ACS-Extresol II,Badajoz (Spain, 22.0), Extresol I SL (Spain, 20.8), Innogy Nordsee 1 (Germany, 109.6), Knoopkazerne Government Office (Netherlands, 53.9), Manchashol 2 Solar Plant (Spain, 30-4), Stadtwere Duesseldorf (Germany, 136.5), XL Trains [Thameslink PPP] (United Kingdom, 129.2)</td>
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<td>Borales Swedish Electricity (Sweden, 250.0), Edinburgh Airport (United Kingdom, 46.7), Kooler Tankstorage Minerals (Netherlands, 92.0), The Renewables Infrastructure (Guernsey, 95.6)</td>
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<td>55= Fidelity Bank</td>
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<td>Euronet Expi &amp; Prod Co (Nigeria, 132.6), OML 29 and Nembe Creek Trunk (Nigeria, 350.0)</td>
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<td>55= Zeresh Bank</td>
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<td>Euronet Expi &amp; Prod Co (Nigeria, 132.6), OML 29 and Nembe Creek Trunk (Nigeria, 350.0)</td>
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<td>Ashlaim Thermoto Concentrated (Israel, 55.0), Shapir Engineering Cross (Israel, 395.0)</td>
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<td>Alpha Trains Emil Hari (Luxembourg, 109.1), Budapest Airport Zrt (Hungary, 87.4), Deutsche Glasfaser Hldg (Germany, 64.9), London Luton Airport Ops (United Kingdom, 78.7), Pajuoksi Wind Farm (Finland, 51.4)</td>
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<td>63 Sumitomo Mitsui Trust</td>
<td>382.4</td>
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<td>3</td>
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<td>Rabigh Refinery Project (Saudi Arabia, 86.0), Umm Wual Ma’aden Phosphate (Saudi Arabia, 258.3)</td>
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<tr>
<td>Lead manager</td>
<td>Volume (US$m)</td>
<td>%</td>
<td>No of deals</td>
<td>Deals</td>
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<td>.1</td>
<td>2</td>
<td>LOTOS Asfalt Sp zoo (Poland, 85.3), Nowy Sacz Court PPP (Poland, 32.8)</td>
</tr>
<tr>
<td>KDB</td>
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<td>.1</td>
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<td>Armada Cabaca (Angola, 112.0)</td>
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<tr>
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<td>.1</td>
<td>1</td>
<td>E ON SE (Germany, 109.7)</td>
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<td>2</td>
<td>Kalista Energy (France, 87.7), Orange SA (France, 22.0)</td>
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<tr>
<td>Landesbank Saar Zentralverke</td>
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<td>.1</td>
<td>1</td>
<td>Innogy Nordsee 1 (Germany, 109.6)</td>
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<tr>
<td>National Bank of Canada Fint</td>
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<td>.1</td>
<td>1</td>
<td>Innogy Nordsee 1 (Germany, 109.6)</td>
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<tr>
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<td>1</td>
<td>Aginvent (United Kingdom, 102.1)</td>
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<td>2</td>
<td>Citifin Photovoltaïque de (France, 35.3), Tenergie Solar PV Portfolio (France, 54.3)</td>
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**2015 LEAGUE TABLES**

**EMEA INITIAL MANDATED LEAD ARRANGERS CONTINUED**

<table>
<thead>
<tr>
<th>Lead manager</th>
<th>Volume (US$m)</th>
<th>%</th>
<th>No of deals</th>
<th>Deals</th>
</tr>
</thead>
<tbody>
<tr>
<td>187= Arab National Bank</td>
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<td>1</td>
<td>Rabigh Refinery Project (Saudi Arabia, 86.0)</td>
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<tr>
<td>188= Portigon</td>
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<td>.1</td>
<td>4</td>
<td>Extresol 1 SL (Spain, 20.8), Laxtron Olmedilla PV Plant (Spain, 22.0), Manchasol 2 Solar Plant (Spain, 30.4), Terminales Maritimas del (Spain, 12.9)</td>
</tr>
<tr>
<td>120= Mizrahi Tefahot Bank</td>
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<td>.1</td>
<td>1</td>
<td>Indus Power Producer Ramat (Israel, 85.5)</td>
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<td>121= Banco Comercial Portugues</td>
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<td>1</td>
<td>LOTOS Asfalt Sp zoo (Poland, 85.3)</td>
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<tr>
<td>121= Pomorski Bank Kredytowy</td>
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<td>1</td>
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<tr>
<td>122= Societe Federale de Participat</td>
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<td>.1</td>
<td>2</td>
<td>Antwerp Gateway NV (Belgium, 34.5), Via R4-Cent NV (Belgium, 49.9)</td>
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<td>124= Banca Popolare di Milano</td>
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<td>.1</td>
<td>3</td>
<td>Acquedotto del Flora (Italy, 31.9), BiOlizzato Biomass Power Plant (Italy, 29.2), Meltemi Energia Srl (Italy, 21.2)</td>
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<tr>
<td>125= Credito Valtellinese</td>
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<td>2</td>
<td>AREN Electric Power (Italy, 15.8), Etrion Corp (Switzerland, 66.0)</td>
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<tr>
<td>126= Erste Group</td>
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<td>Fintel Energia Group (Italy, 32.0), Trans Austria Gasleitung (Austria, 69.1)</td>
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<td>1</td>
<td>Breda Courthouse PPP Schemes (Netherlands, 73.6)</td>
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<td>130= Clifford Capital</td>
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<td>1</td>
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<tr>
<td>132= Commercial Bank of Africa</td>
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<tr>
<td>133= Co-operative Group</td>
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<td>Kenya Pipeline Co (Kenya, 58.3)</td>
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<td>134= Raiffeisen Bank International</td>
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<td>Dundee Precious Metals Inc (Bulgaria, 30.0), Kieselice Wind Park (Poland, 24.1)</td>
</tr>
<tr>
<td>135= Allor Bank</td>
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<td>2</td>
<td>Kieselice Wind Park (Poland, 24.1), Kleszew and Slesin Wind Farm (Poland, 29.7)</td>
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<tr>
<td>136= Emirates NBD</td>
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<td>.1</td>
<td>1</td>
<td>Dubai Pks &amp; Resorts District (Utd Arab Em, 53.0)</td>
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<tr>
<td>137= DBS</td>
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<td>VPI Immingham (United Kingdom, 47.8)</td>
</tr>
<tr>
<td>137= Qatar National Bank</td>
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<td>.0</td>
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<tr>
<td>139= Banco Espirito Santo</td>
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<td>.0</td>
<td>2</td>
<td>ACS-Extresol II,Badajoz (Spain, 22.0), Iberwind Desenvolvimento e (Portugal, 22.0)</td>
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<tr>
<td>140= Novaicaaglicia</td>
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<td>141= Kutxabank</td>
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<td>142= Banesco Banco Universal</td>
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<td>Aerogeneradores del Sur Wind (Spain, 16.6), Alicante Toll Ring Road (Spain, 11.6), Galicia Vento Wind Farm (Spain, 9.0)</td>
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<tr>
<td>143= Popular Inc</td>
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<td>Manchasol 1 Solar Thermo (Spain, 35.2)</td>
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<tr>
<td>144= DCZ-DekaBank</td>
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<td>Olivento SLU (Spain, 34.0)</td>
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<tr>
<td>144= Haitong Securities</td>
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<td>.0</td>
<td>1</td>
<td>Lestergenera Overpowering (Portugal, 34.0)</td>
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<tr>
<td>146= Bank of Ireland</td>
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<td>Rahenleagh Power (Ireland-Rep, 33.8)</td>
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<tr>
<td>147= Deutsche Investitions- und</td>
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<td>.0</td>
<td>1</td>
<td>Ankara Etik Hitre Saglik (Turkey, 33.6)</td>
</tr>
<tr>
<td>148= Cassa Depositi e Prestiti</td>
<td>31.9</td>
<td>.0</td>
<td>1</td>
<td>Acquedotto del Flora (Italy, 31.9)</td>
</tr>
<tr>
<td>149= NOY 1 Infrastructure &amp; Energy</td>
<td>27.8</td>
<td>.0</td>
<td>1</td>
<td>Sharp Engineering Cross (Ireland, 27.8)</td>
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<tr>
<td>150= Banca Popolare Emilia Romagna</td>
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<td>AREN Electric Power (Italy, 15.8), Esloiponto Srl (Italy, 11.6)</td>
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<tr>
<td>151= Groupe BPCE</td>
<td>26.0</td>
<td>.0</td>
<td>1</td>
<td>Colgen Schools Project (France, 26.0)</td>
</tr>
<tr>
<td>152= Caja de Ahorros de Santander</td>
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<td>.0</td>
<td>1</td>
<td>ACS-Extresol II,Badajoz (Spain, 22.0)</td>
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<tr>
<td>152= Caja De Badajoz</td>
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<tr>
<td>154= Liberbank</td>
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<td>Alicante Toll Ring Road (Spain, 11.6), Renovalia Solar SL (Spain, 9.6)</td>
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<tr>
<td>155= Banca Popolare di Bari</td>
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<td>1</td>
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<tr>
<td>156= Triodos Bank</td>
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<td>.0</td>
<td>2</td>
<td>Global EcoPower SA (France, 6.6), Seoul Mont Laurent Onshore (France, 14.4)</td>
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<tr>
<td>157= Ceska Sparitelna as</td>
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<td>1</td>
<td>EnerCap Capital Partners (Czech Republic, 20.8)</td>
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<tr>
<td>158= Catalunya</td>
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<td>.0</td>
<td>1</td>
<td>Sozrates Borges Hybrid Plant (Spain, 17.6)</td>
</tr>
<tr>
<td>159= Banco Cooperativo Espanol</td>
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<td>.0</td>
<td>1</td>
<td>Alicante Toll Ring Road (Spain, 11.6)</td>
</tr>
<tr>
<td>159= Banco Mare Nostrum</td>
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<td>.0</td>
<td>1</td>
<td>Alicante Toll Ring Road (Spain, 11.6)</td>
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<tr>
<td>159= Caja de Ahorros y M Zaragoza</td>
<td>11.6</td>
<td>.0</td>
<td>1</td>
<td>Alicante Toll Ring Road (Spain, 11.6)</td>
</tr>
<tr>
<td>159= Caja de Castilla la Mancha</td>
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<td>.0</td>
<td>1</td>
<td>Alicante Toll Ring Road (Spain, 11.6)</td>
</tr>
<tr>
<td>159= Cajas Rurales Unidas Sd</td>
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<td>1</td>
<td>Alicante Toll Ring Road (Spain, 11.6)</td>
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<tr>
<td>159= Unicaja</td>
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<td>.0</td>
<td>1</td>
<td>Alicante Toll Ring Road (Spain, 11.6)</td>
</tr>
<tr>
<td>165= Bank of Yokohama</td>
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<td>.0</td>
<td>1</td>
<td>Landsvirkjun (Iceland, 11.3)</td>
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<tr>
<td>166= Banco di Sardegna</td>
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<td>.0</td>
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<td>Sherdan Gas (Italy, 5.8)</td>
</tr>
</tbody>
</table>

| Total*                                      | 108,190.5     | 100.0 | 329 |                                                                                     |

*Proportional Credit

Source: Thomson Reuters
**EMEA LOANS BY SECTOR**

<table>
<thead>
<tr>
<th>Sector</th>
<th>Volume (US$m)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Power</td>
<td>42,743.7</td>
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<tr>
<td>Transportation</td>
<td>24,343.9</td>
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<tr>
<td>Oil &amp; gas</td>
<td>14,611.5</td>
</tr>
<tr>
<td>Petrochemicals</td>
<td>8,345.2</td>
</tr>
<tr>
<td>Industry</td>
<td>6,241.0</td>
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<tr>
<td>PPP</td>
<td>5,457.6</td>
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<tr>
<td>Water &amp; sewerage</td>
<td>3,147.8</td>
</tr>
<tr>
<td>Mining</td>
<td>1,767.0</td>
</tr>
<tr>
<td>Telecommunications</td>
<td>759.5</td>
</tr>
<tr>
<td>Waste &amp; recycling</td>
<td>258.1</td>
</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>108,190.5</strong></td>
</tr>
</tbody>
</table>

**EMEA LOANS BY COUNTRY**

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<tr>
<th>Nation</th>
<th>US$m</th>
<th>%</th>
<th>No of deals</th>
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</thead>
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<td>19,699.3</td>
<td>18.2</td>
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</tr>
<tr>
<td>Saudi Arabia</td>
<td>13,077.5</td>
<td>12.1</td>
<td>8</td>
</tr>
<tr>
<td>Turkey</td>
<td>10,059.4</td>
<td>9.3</td>
<td>19</td>
</tr>
<tr>
<td>France</td>
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<tr>
<td>Germany</td>
<td>7,830.9</td>
<td>7.2</td>
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<tr>
<td>Spain</td>
<td>7,401.1</td>
<td>6.8</td>
<td>44</td>
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<tr>
<td>Sweden</td>
<td>5,803.5</td>
<td>5.4</td>
<td>4</td>
</tr>
<tr>
<td>Nigeria</td>
<td>4,242.1</td>
<td>3.9</td>
<td>4</td>
</tr>
<tr>
<td>Azerbaijan</td>
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<td>3</td>
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<tr>
<td>Italy</td>
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<tr>
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<tr>
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<td>Oman</td>
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<tr>
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</tr>
<tr>
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<td>679.9</td>
<td>0.6</td>
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</tr>
<tr>
<td><strong>Total</strong></td>
<td><strong>108,190.5</strong></td>
<td><strong>100.0</strong></td>
<td><strong>329</strong></td>
</tr>
</tbody>
</table>

**Additional data:**

- Austria: 657.1 US$m, 0.6% No of deals: 4
- Zambia: 657.0 US$m, 0.6% No of deals: 2
- Russian Federation: 608.5 US$m, 0.6% No of deals: 1
- Kenya: 540.0 US$m, 0.5% No of deals: 2
- Malta: 509.0 US$m, 0.5% No of deals: 1
- Mali: 350.0 US$m, 0.3% No of deals: 1
- Kazakhstan: 260.0 US$m, 0.2% No of deals: 1
- Georgia: 250.0 US$m, 0.2% No of deals: 1
- Egypt: 200.0 US$m, 0.2% No of deals: 1
- Armenia: 180.0 US$m, 0.2% No of deals: 1
- Jordan: 161.5 US$m, 0.2% No of deals: 3
- Bulgaria: 150.0 US$m, 0.1% No of deals: 1
- Morocco: 133.0 US$m, 0.1% No of deals: 1
- Norway: 125.5 US$m, 0.1% No of deals: 1
- Slovak Republic: 123.1 US$m, 0.1% No of deals: 1
- Montenegro: 106.2 US$m, 0.1% No of deals: 1
- Lithuania: 95.4 US$m, 0.1% No of deals: 1
- Burkina Faso: 75.0 US$m, 0.1% No of deals: 1
- Iceland: 68.0 US$m, 0.1% No of deals: 1
- Zimbabwe: 43.7 US$m, 0.0% No of deals: 1
- Greece: 35.6 US$m, 0.0% No of deals: 1
- Czech Republic: 20.8 US$m, 0.0% No of deals: 1
- Serbia: 7.9 US$m, 0.0% No of deals: 1
<table>
<thead>
<tr>
<th>Rank</th>
<th>Lead Manager</th>
<th>No of Deals</th>
<th>Volume (US$m)</th>
<th>Deals</th>
<th>Country</th>
<th>Sector</th>
<th>US$m</th>
</tr>
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<td>9</td>
<td>2,534</td>
<td>Gwynt OFTO</td>
<td>UK</td>
<td>Power</td>
<td>529</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>DIAL</td>
<td>India</td>
<td>Infrastructure</td>
<td>72</td>
</tr>
<tr>
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<td></td>
<td></td>
<td>Atlantic Energias Renováveis</td>
<td>Brazil</td>
<td>Power</td>
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<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td>SSL</td>
<td>Canada</td>
<td>Infrastructure</td>
<td>688</td>
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<td></td>
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<td></td>
<td>A66</td>
<td>Spain</td>
<td>Infrastructure</td>
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<td></td>
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<td>Jimah East</td>
<td>Malaysia</td>
<td>Power</td>
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<td>TIGF</td>
<td>France</td>
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<td>CLP Wind</td>
<td>India</td>
<td>Power</td>
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<td>SP Jammu Udnhampur</td>
<td>India</td>
<td>Infrastructure</td>
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</tr>
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<td>2</td>
<td>Royal Bank of Canada</td>
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<td>2,119</td>
<td>Sabine Pass</td>
<td>USA</td>
<td>Oil &amp; Gas</td>
<td>125</td>
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<tr>
<td></td>
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<td>Redwater</td>
<td>Canada</td>
<td>Oil &amp; Gas</td>
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<td>Aerostar Airport</td>
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## Multilateral Developing Country Project Finance Deals Continued

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## Multilateral Developing Country Exposures

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## Multilateral Exposure by Developing Country

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## MULTILATERAL DEVELOPED PROJECT FINANCE DEALS

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<td>–</td>
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**Total** 10,152 5,036

## MULTILATERAL DEVELOPED COUNTRY EXPOSURES

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## MULTILATERAL EXPOSURE BY DEVELOPED COUNTRY

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**Total** 10,152 5,036
### GLOBAL ADVISORY MANDATES WON IN 2015

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**Key**
- **1** - Privately owned sponsors
- **2** - Government or government owned sponsors
- **3** – Bidders in a competition

### GLOBAL ADVISORIES CLOSED IN 2015

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Winning a PFI Award is the ultimate accolade in the global project finance industry. If you are an Award-winner and would like to maximise the impact of your achievement you may wish to consider the following options:

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If your Award is the result of a joint effort between offices or departments, then a single trophy may not be sufficient. **Exact replicas of your trophy can be ordered** to ensure that all parties involved are duly recognised.

**CERTIFICATE REPRINTS**
A PFI Award is always the result of a team effort, so why not recognise each individual’s contribution by ordering extra copies of the certificate you collected on the night? Certificates can be supplied as framed or unframed.

**ARTICLE REPRINTS**
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For more information, email gloria.balbastro@thomsonreuters.com
### Americas Advisory Mandates Won in 2015

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### Asia Pacific Advisory Mandates Won in 2015

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### Key
1 - Privately owned sponsors
2 - Government or government owned sponsors
3 – Bidders in a competition

### ASIA PACIFIC ADVISORY MANDATES WON IN 2015

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### Key
1 - Privately owned sponsors
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### Americas Advisory Mandates Won in 2015

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### Key
1 - Privately owned sponsors
2 - Government or government owned sponsors
3 – Bidders in a competition
## AMERICAS ADVISORY MANDATES CLOSED IN 2015

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<td>Companhia Siderúrgica do Pecém</td>
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<td>St Lawrence bridge (2, Canada, 1453), AMT Ponto Sainte Charles (2, Canada, 101), Emily Carr (2, Canada, 53), Cardeal Poza Rica (2, Mexico, 252)</td>
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<td>6 Citigroup</td>
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**Key**

1 - Privately owned sponsors
2 - Government or government owned sponsors
3 - Bidders in a competition

## ASIA PACIFIC ADVISORY MANDATES CLOSED IN 2015

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**Key**

1 - Privately owned sponsors
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Key:
1 - Private owned sponsors
2 - Government or government owned sponsors
3 - Bidders in a competition